

## Safe Harbor

This presentation contains forward-looking statements. The words "believe," "expect," "anticipate," "intend," "estimate," "forecast," "project," "should," "may," "will," "would" or the negative thereof and similar expressions are intended to identify such forward-looking statements. These forward-looking statements include statements related to future period guidance; future revenue, EBITDA as a percentage of sales and other financial metrics; future repayments under the Company's credit facilities; the Company's performance relative to its markets, including the drivers of such performance; the impact, financial or otherwise, of any organizational changes; market and technology trends, including the expected impact of the COVID-19 pandemic; the Company's capital allocation strategy, which may be modified at any time for any reason, including share repurchases, dividends, debt repayments and potential acquisitions; the impact of the acquisitions the Company has made and commercial partnerships the Company has established, including the acquisition of CMC Materials, Inc. ("CMC Materials"); the Company's ability to execute on its strategies; and other matters. These statements involve risks and uncertainties, and actual results may differ materially from those projected in the forward-looking statements. These risks and uncertainties include, but are not limited to, weakening of global and/or regional economic conditions, generally or specifically in the semiconductor industry, which could decrease the demand for the Company's products and solutions; the level of, and obligations associated with, the Company's indebtedness, including the debts incurred in connection with the acquisition of CMC Materials; risks related to the acquisition and integration of CMC Materials, including unanticipated difficulties or expenditures relating thereto; the ability to achieve the anticipated synergies and value-creation contemplated by the acquisition of CMC Materials and the diversion of management time on transaction-related matters; risks related to the COVID-19 pandemic on the global economy and financial markets, as well as on the Company, its customers and suppliers, which much impact the Company's sales, gross margin, customer demand and its ability to supply its products to its customers; raw material shortages, supply and labor constraints and price increases or pricing and inflationary pressures; operational, political and legal risks of the Company's international operations; the Company's dependence on sole source and limited source suppliers; the Company's ability to meet rapid demand shifts; the Company's ability to continue technological innovation and introduce new products to meet customers' rapidly changing requirements; substantial competition; the Company's concentrated customer base; the Company's ability to identify, complete and integrate acquisitions, joint ventures or other transactions; the Company's ability to effectively implement any organizational changes; the Company's ability to protect and enforce intellectual property rights; the ongoing conflict in Ukraine and the global response thereto; the increasing complexity of certain manufacturing processes; changes in government regulations of the countries in which the Company operates, including the imposition of tariffs, export controls and other trade laws and restrictions and changes to foreign and national security policy, especially as they relate to China; fluctuation of currency exchange rates; fluctuations in the market price of the Company's stock; and other risk factors and additional information described in the Company's filings with the Securities and Exchange Commission, including under the heading "Risk Factors" in Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021, filed on February 4, 2022, in Item 1A of the Company's Quarterly Report on Form 10-Q for the period ended April 2, 2022, filed on April 26, 2022, and in the Company's other periodic filings. Except as required under the federal securities laws and the rules and regulations of the Securities and Exchange Commission, the Company undertakes no obligation to update publicly any forward-looking statements or information contained herein, which speak as of their respective dates.
This presentation contains references to "Adjusted EBITDA," "Adjusted EBITDA - as a \% of Net Sales," "Adjusted Operating Income," "Adjusted Operating Margin," "Adjusted Gross Profit," "Adjusted Gross Margin - as a \% of Net Sales," "Adjusted Segment Profit," "Adjusted Segment Profit Margin," "Non-GAAP Operating Expenses," "Non-GAAP Tax Rate," "Non-GAAP Net Income," "Diluted Non-GAAP Earnings per Common Share" and "Free Cash Flow" that are not presented in accordance GAAP. The non-GAAP financial measures should not be considered in isolation or as a substitute for GAAP financial measures but should instead be read in conjunction with the GAAP financial measures. Further information with respect to and reconciliations of such measures to the most directly comparable GAAP measure can be found attached to this presentation.

## Second Quarter 2022 Financial Summary ${ }^{1}$

Entegris

| $\$ 692 \mathrm{M}$ | +21\% | \$0.73 <br> DILUTED GAAP EPS \$1.00 <br> DILUTED NON-GAAP EPS ${ }^{2}$ | $\begin{aligned} & +12 \% \\ & +18 \% \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| \$158M <br> operating income | +14\% | $\underset{\text { OPERATNG MARIN }}{22.8 \%^{3}}$ | -150 bps |
| $\begin{gathered} \$ 183 \mathrm{M} \\ \text { ADJUSTED OPERATING INCOME²} \end{gathered}$ | +21\% | $26.4 \%^{3}$ <br> ADJUSTED OPERATING MARGIN | -10 bps |

## Summary - Consolidated Statement of Operations (GAAP)

| \$ in millions, except per share data | 2Q22 | 2Q22 Guidance | 1Q22 | 2Q21 | $\begin{gathered} \text { 2Q22 over } \\ \text { 2Q21 } \end{gathered}$ | $\begin{gathered} \text { 2Q22 over } \\ \text { 1Q22 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | \$692.5 | \$660-\$680 | \$649.6 | \$571.4 | 21.2\% | 6.6\% |
| Gross Margin | 44.8\% |  | 47.7\% | 46.4\% |  |  |
| Operating Expenses | \$152.4 | \$163-\$165 | \$146.5 | \$126.5 | 20.5\% | 4.1\% |
| Operating Income | \$158.0 |  | \$163.3 | \$138.9 | 13.7\% | (3.3\%) |
| Operating Margin | 22.8\% |  | 25.1\% | 24.3\% |  |  |
| Tax Rate | 15.0\% |  | 13.7\% | 15.2\% |  |  |
| Net Income | \$99.5 | \$92-\$99 | \$125.7 | \$88.8 | 12.1\% | (20.9\%) |
| Diluted Earnings Per Common Share | \$0.73 | \$0.67-\$0.72 | \$0.92 | \$0.65 | 12.3\% | (20.7\%) |

## Summary - Consolidated Statement of Operations (Non-GAAP) ${ }^{1}$

| \$ in millions, except per share data | 2Q22 | 2Q22 Guidance | 1Q22 | 2Q21 | $\begin{gathered} \text { 2Q22 over } \\ \text { 2Q21 } \end{gathered}$ | $\begin{gathered} \text { 2Q22 over } \\ \text { 1Q22 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | \$692.5 | \$660-\$680 | \$649.6 | \$571.4 | 21.2\% | 6.6\% |
| Adjusted Gross Margin - as a \% of Net Sales ${ }^{2}$ | 44.8\% |  | 47.7\% | 46.4\% |  |  |
| Non-GAAP Operating Expenses ${ }^{3}$ | \$127.4 | \$134-\$136 | \$127.6 | \$113.8 | 11.9\% | (0.2\%) |
| Adjusted Operating Income | \$183.0 |  | \$182.3 | \$151.6 | 20.7\% | 0.4\% |
| Adjusted Operating Margin | 26.4\% |  | 28.1\% | 26.5\% |  |  |
| Non-GAAP Tax Rate ${ }^{4}$ | 17.0\% |  | 14.2\% | 17.1\% |  |  |
| Non-GAAP Net Income ${ }^{5}$ | \$136.8 | \$140-\$147 | \$145.1 | \$116.7 | 17.2\% | (5.7\%) |
| Diluted Non-GAAP Earnings Per Common Share | \$1.00 | \$1.02-\$1.07 | \$1.06 | \$0.85 | 17.6\% | (5.7\%) |

1. See GAAP to non-GAAP reconciliation tables in the appendix of this presentation.
2. Excludes charges for fair value write-up of acquired inventory sold.
3. Excludes amortization expense, deal and transaction costs, integration costs and severance and restructuring costs.
4. Reflects the tax effect of non-GAAP adjustments and discrete tax items to GAAP taxes.
5. Excludes the items noted in footnotes 2 and 3, interest expense, net and the tax effect of non-GAAP adjustments.

## Specialty Chemicals and Engineered Materials (SCEM)

## 2Q22 Highlights

|  |  |  | 2Q22 over |  | 2Q22 over |
| :--- | :---: | :---: | :---: | :---: | :---: |
| \$ in millions | 2 Q22 | 1Q22 | 2Q21 | 2Q21 | 1Q22 |
| Net Revenue | $\$ 207.7$ | $\$ 196.4$ | $\$ 180.4$ | $15.2 \%$ | $5.8 \%$ |
| Segment Profit | $\$ 45.7$ | $\$ 48.9$ | $\$ 44.9$ | $1.7 \%$ | $(6.4 \%)$ |
| Segment Profit Margin | $22.0 \%$ | $24.9 \%$ | $24.9 \%$ |  |  |
| Adj. Segment Profit ${ }^{1}$ | $\$ 45.7$ | $\$ 48.9$ | $\$ 45.0$ | $1.6 \%$ | $(6.4 \%)$ |
| Adj. Segment Profit Margin ${ }^{1}$ | $22.0 \%$ | $24.9 \%$ | $24.9 \%$ |  |  |

Sales growth (YOY) was primarily driven by advanced deposition materials and surface preparation solutions.

Segment profit margin (adjusted) decrease (YOY) was primarily driven by FX impact on gross margin.

## Microcontamination Control (MC)

## 2Q22 Highlights

| \$ in millions | 2Q22 | 1Q22 | 2Q21 | 2Q22 over | 2Q22 over |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net Revenue | $\$ 274.1$ | $\$ 266.6$ | $\$ 227.5$ | $20.5 \%$ | $2.8 \%$ |
| Segment Profit | $\$ 100.1$ | $\$ 98.6$ | $\$ 78.1$ | $28.1 \%$ | $1.5 \%$ |
| Segment Profit Margin | $36.5 \%$ | $37.0 \%$ | $34.3 \%$ |  |  |
| Adj. Segment Profit ${ }^{1}$ | $\$ 100.1$ | $\$ 98.6$ | $\$ 78.2$ | $28.0 \%$ | $1.5 \%$ |
| Adj. Segment Profit Margin ${ }^{1}$ | $36.5 \%$ | $37.0 \%$ | $34.4 \%$ |  |  |

Sales growth (YOY) was strong across all major product lines, including gas filtration, liquid filtration and gas purification.

Segment profit margin (adjusted) increase (YOY) was driven primarily by solid cost management, which offset the negative FX impact on gross margin.

## Advanced Materials Handling (AMH)

## 2 Q22 Highlights

|  |  |  | 2Q22 over |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| 2Q22 over |  |  |  |  |  |
| \$ in millions | 2Q22 | 1Q22 | 2Q21 | 2Q21 | 1Q22 |
| Net Revenue | $\$ 224.1$ | $\$ 198.1$ | $\$ 172.5$ | $29.9 \%$ | $13.1 \%$ |
| Segment Profit | $\$ 46.9$ | $\$ 46.7$ | $\$ 42.1$ | $11.5 \%$ | $0.5 \%$ |
| Segment Profit Margin | $20.9 \%$ | $23.6 \%$ | $24.4 \%$ |  |  |
| Adj. Segment Profit ${ }^{1}$ | $\$ 46.9$ | $\$ 46.7$ | $\$ 42.1$ | $11.4 \%$ | $0.5 \%$ |
| Adj. Segment Profit Margin ${ }^{1}$ | $20.9 \%$ | $23.6 \%$ | $24.4 \%$ |  |  |

Sales growth (YOY) was strongest in products that benefited from the high level of fab investments, including wafer handling and fluid handling \& measurement solutions.

Segment profit margin (adjusted) decrease (YOY) was primarily driven by FX impact on gross margin.

## Summary - Balance Sheet Items

| \$ in millions | 2Q22 |  | 1Q22 |  | 2 Q 21 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ Amount | \% Total | \$ Amount | \% Total | \$ Amount | \% Total |
| Cash, Cash Equivalents \& Restricted Cash | \$2,743.2 | 46.8\% | \$352.7 | 10.7\% | \$401.0 | 14.0\% |
| Accounts Receivable, net | \$381.3 | 6.5\% | \$372.8 | 11.4\% | \$309.9 | 10.8\% |
| Inventories | \$583.8 | 10.0\% | \$545.6 | 16.6\% | \$387.6 | 13.5\% |
| Net PP\&E | \$779.6 | 13.3\% | \$698.6 | 21.3\% | \$563.3 | 19.6\% |
| Total Assets | \$5,861.2 |  | \$3,283.4 |  | \$2,872.7 |  |
| Current Liabilities | \$393.1 | 6.7\% | \$371.7 | 11.3\% | \$260.5 | 9.1\% |
| Long-term Debt, Excluding Current Maturities | \$3,408.8 | 58.2\% | \$937.3 | 28.5\% | \$936.4 | 32.6\% |
| Total Liabilities | \$3,948.5 | 67.4\% | \$1,463.1 | 44.6\% | \$1,357.4 | 47.3\% |
| Total Shareholders' Equity | \$1,912.7 | 32.6\% | \$1,820.3 | 55.4\% | \$1,515.3 | 52.7\% |
| AR - DSOs | 50.2 |  | 52.4 |  | 49.5 |  |
| Inventory Turns | 2.7 |  | 2.7 |  | 3.3 |  |

## Cash Flows

| \$ in millions | 2Q22 | 1Q22 | 2Q21 |
| :---: | :---: | :---: | :---: |
| Beginning Cash Balance | \$352.7 | \$402.6 | \$548.5 |
| Cash provided by operating activities | 110.9 | 63.8 | 81.9 |
| Capital expenditures | (107.7) | (84.4) | (41.8) |
| Proceeds from revolving credit facilities and long-term debt | 2,527.3 | 79.0 | 451.0 |
| Payments on revolving credit facilities and long-term debt | (114.0) | (79.0) | (601.0) |
| Acquisition of business, net of cash | - | - | (2.3) |
| Repurchase and retirement of common stock | - | - | (15.0) |
| Payments for dividends | (13.6) | (13.9) | (10.9) |
| Other investing activities | - | 1.1 | - |
| Other financing activities | (4.8) | (13.7) | (8.7) |
| Effect of exchange rates | (7.6) | (2.7) | (0.8) |
| Ending Cash Balance | \$2,743.2 | \$352.7 | \$401.0 |
| Free Cash Flow ${ }^{1}$ | \$3.2 | (\$20.6) | \$40.1 |
| Adjusted EBITDA ${ }^{2}$ | \$207.4 | \$206.2 | \$174.2 |
| Adjusted EBITDA - as a \% of net sales ${ }^{2}$ | 30.0\% | 31.7\% | 30.5\% |

[^0]
## Outlook

For the third quarter ending October 1, 2022, the Company expects sales (for the combined company) of $\$ 1.00$ billion to $\$ 1.04$ billion and EBITDA of approximately 30 percent of sales. The foregoing forward looking guidance measures (other than revenue) are provided on a non-GAAP basis without a reconciliation to the most directly comparable GAAP measure because the Company is unable to predict with a reasonable degree of certainty certain items contained in the forward looking GAAP measures without unreasonable efforts. Such items include, but are not limited to, acquisition related expenses, restructuring and related expenses, share-based compensation and other items not reflective of the Company's ongoing operations.


Appendix

## Reconciliation of GAAP Gross Profit to Adjusted Gross Profit

|  | Three months ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ in thousands | July 2, 2022 | July 3, 2021 | April 2, 2022 | July 2, 2022 | July 3, 2021 |
| Net sales | \$692,489 | \$571,352 | \$649,646 | \$1,342,135 | \$1,084,196 |
| Gross profit-GAAP | \$310,397 | \$265,384 | \$309,820 | \$620,217 | \$500,370 |
| Adjustments to gross profit: |  |  |  |  |  |
| Charge for fair value mark-up of acquired inventory sold | - | - | - | - | - |
| Adjusted gross profit | \$310,397 | \$265,384 | \$309,820 | \$620,217 | \$500,370 |
|  |  |  |  |  |  |
| Gross margin - as a \% of net sales | 44.8\% | 46.4\% | 47.7\% | 46.2\% | 46.2\% |
| Adjusted gross margin - as a \% of net sales | 44.8\% | 46.4\% | 47.7\% | 46.2\% | 46.2\% |

## Reconciliation of GAAP Operating Expenses and Tax Rate to Non-GAAP Operating Expenses and Tax Rate

|  | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
| \$ in millions | July 2, 2022 | July 3, 2021 | April 2, 2022 |
| GAAP operating expenses | \$152.4 | \$126.5 | \$146.5 |
| Adjustments to operating expenses: |  |  |  |
| Deal and transaction costs | 2.4 | - | 5.0 |
| Integration costs | 10.2 | 0.6 | 1.2 |
| Severance and restructuring costs | - | 0.2 | - |
| Amortization of intangible assets | 12.5 | 11.9 | 12.7 |
| Non-GAAP operating expenses | \$127.4 | \$113.8 | \$127.6 |
|  |  |  |  |
| GAAP tax rate | 15.0\% | 15.2\% | 13.7\% |
| Other | 2.0\% | 1.9\% | 0.5\% |
| Non-GAAP tax rate | 17.0\% | 17.1\% | 14.2\% |

## Reconciliation of GAAP Segment Profit to Adjusted Operating Income and Adjusted Segment Profit

| \$ in thousands | Three Months Ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Segment profit-GAAP | July 2, 2022 | July 3, 2021 | April 2, 2022 | July 2, 2022 | July 3, 2021 |
| Specialty Chemicals and Engineered Materials (SCEM) | \$45,718 | \$44,945 | \$48,851 | \$94,569 | \$79,501 |
| Microcontamination Control (MC) | 100,107 | 78,132 | 98,618 | 198,725 | 148,698 |
| Advanced Materials Handling (AMH) | 46,926 | 42,093 | 46,690 | 93,616 | 74,188 |
| Total segment profit | 192,751 | 165,170 | 194,159 | 386,910 | 302,387 |
| Amortization of intangible assets | 12,494 | 11,902 | 12,651 | 25,145 | 23,773 |
| Unallocated expenses | 22,287 | 14,379 | 18,162 | 40,449 | 25,747 |
| Total operating income | \$157,970 | \$138,889 | \$163,346 | \$321,316 | \$252,867 |
| \$ in thousands | Three months ended |  |  | Six months ended |  |
| Adjusted segment profit | July 2, 2022 | July 3, 2021 | April 2, 2022 | July 2, 2022 | July 3, 2021 |
| SCEM segment profit | \$45,718 | \$44,945 | \$48,851 | \$94,569 | \$79,501 |
| Severance and restructuring costs | - | 51 | - | - | 98 |
| Charge for fair value write-up of acquired inventory sold | - | - | - | - | - |
| SCEM adjusted segment profit | \$45,718 | \$44,996 | \$48,851 | \$94,569 | \$79,599 |
|  |  |  |  |  |  |
| MC segment profit | \$100,107 | \$78,132 | \$98,618 | \$198,725 | \$148,698 |
| Severance and restructuring costs | - | 55 | - | - | 106 |
| MC adjusted segment profit | \$100,107 | \$78,187 | \$98,618 | \$198,725 | \$148,804 |
|  |  |  |  |  |  |
| AMH segment profit | \$46,926 | \$42,093 | \$46,690 | \$93,616 | \$74,188 |
| Severance and restructuring costs | - | 38 | - | - | 75 |
| AMH adjusted segment profit | \$46,926 | \$42,131 | \$46,690 | \$93,616 | \$74,263 |
| Unallocated general and administrative expenses | \$22,287 | \$14,379 | \$18,162 | \$40,449 | \$25,747 |
| Unallocated deal and integration costs | $(12,575)$ | (632) | $(6,254)$ | $(18,829)$ | - |
| Unallocated severance and restructuring costs | - | (36) | - | - | (44) |
| Adjusted unallocated general and administrative expenses | \$9,712 | \$13,711 | \$11,908 | \$21,620 | \$23,027 |
| Total adjusted segment profit | \$192,751 | \$165,314 | \$194,159 | \$386,910 | \$302,666 |
| Adjusted amortization of intangible assets | - | - | - | - | - |
| Adjusted unallocated general and administrative expenses | 9,712 | 13,711 | 11,908 | 21,620 | 23,027 |
| Total adjusted operating income | \$183,039 | \$151,603 | \$182,251 | \$365,290 | \$279,639 |

## Reconciliation of GAAP Net Income to Adjusted Operating Income and Adjusted EBITDA

| \$ in thousands | Three Months Ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 2, 2022 | July 3, 2021 | April 2, 2022 | July 2, 2022 | July 3, 2021 |
| Net sales | \$692,489 | \$571,352 | \$649,646 | \$1,342,135 | \$1,084,196 |
| Net income | \$99,491 | \$88,770 | \$125,705 | \$225,196 | \$173,446 |
| Net income - as a \% of net sales | 14.4\% | 15.5\% | 19.3\% | 16.8\% | 16.0\% |
| Adjustments to net income: |  |  |  |  |  |
| Income tax expense | 17,517 | 15,916 | 19,875 | 37,392 | 29,307 |
| Interest expense, net | 31,343 | 10,643 | 12,864 | 44,207 | 22,224 |
| Other expense (income), net | 9,619 | 23,560 | 4,902 | 14,521 | 27,890 |
| GAAP - Operating income | 157,970 | 138,889 | 163,346 | 321,316 | 252,867 |
| Operating margin - as a \% of net sales | 22.8\% | 24.3\% | 25.1\% | 23.9\% | 23.3\% |
| Charge for fair value write-up of acquired inventory sold | - | - | - | - | - |
| Deal and transaction costs | 2,410 | - | 5,008 | 7,418 | - |
| Integration costs | 10,165 | 632 | 1,246 | 11,411 | 2,676 |
| Severance and restructuring costs | - | 180 | - | - | 323 |
| Amortization of intangible assets | 12,494 | 11,902 | 12,651 | 25,145 | 23,773 |
| Adjusted operating income | 183,039 | 151,603 | 182,251 | 365,290 | 279,639 |
| Adjusted operating margin - as a \% of net sales | 26.4\% | 26.5\% | 28.1\% | 27.2\% | 25.8\% |
| Depreciation | 24,381 | 22,574 | 23,905 | 48,286 | 44,669 |
| Adjusted EBITDA | \$207,420 | \$174,177 | \$206,156 | \$413,576 | \$324,308 |
| Adjusted EBITDA - as a \% of net sales | 30.0\% | 30.5\% | 31.7\% | 30.8\% | 29.9\% |

## Reconciliation of GAAP Net Income and Diluted Earnings per Common Share to Non-GAAP Net Income and Diluted Non-GAAP Earnings per Common Share

| \$ in thousands, except per share data | Three months ended |  |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 2, 2022 | July 3, 2021 | April 2, 2022 | July 2, 2022 | July 3, 2021 |
| GAAP net income | \$99,491 | \$88,770 | \$125,705 | \$225,196 | \$173,446 |
| Adjustments to net income: |  |  |  |  |  |
| Deal and transaction costs | 2,410 | - | 5,008 | 7,418 | - |
| Integration costs | 10,165 | 632 | 1,246 | 11,411 | 2,676 |
| Severance and restructuring costs | - | 180 | - | - | 323 |
| Loss on extinguishment of debt and modification | - | 23,338 | - | - | 23,338 |
| Interest expense, net | 22,742 | - | - | 27,425 | - |
| Amortization of intangible assets | 12,494 | 11,902 | 12,651 | 25,145 | 23,773 |
| Tax effect of adjustments to net income and discrete items ${ }^{1}$ | $(10,486)$ | $(8,111)$ | $(4,160)$ | $(14,646)$ | $(11,332)$ |
| Non-GAAP net income | \$136,816 | \$116,711 | \$145,133 | \$281,949 | \$212,224 |
|  |  |  |  |  |  |
| Diluted earnings per common share | \$0.73 | \$0.65 | \$0.92 | \$1.65 | \$1.27 |
| Effect of adjustments to net income | \$0.27 | \$0.20 | \$0.14 | \$0.42 | \$0.28 |
| Diluted non-GAAP earnings per common share | \$1.00 | \$0.85 | \$1.06 | \$2.07 | \$1.55 |
|  |  |  |  |  |  |
| Weighted average diluted shares outstanding | 136,454 | 136,533 | 136,552 | 136,503 | 136,518 |

## GAAP Segment Trend Data

| \$ in thousands | Q220 | Q320 | Q420 | Q121 | Q221 | Q321 | Q421 | Q122 | Q222 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |
| SCEM | \$146,213 | \$150,480 | \$168,625 | \$166,541 | \$180,366 | \$176,380 | \$188,004 | \$196,421 | \$207,729 |
| MC | 183,758 | 193,541 | 205,626 | 207,099 | 227,521 | 225,877 | 258,866 | 266,637 | 274,133 |
| AMH | 126,434 | 144,370 | 151,741 | 148,541 | 172,502 | 186,200 | 197,703 | 198,113 | 224,084 |
| Inter-segment elimination | $(8,000)$ | $(7,404)$ | $(8,398)$ | $(9,337)$ | $(9,037)$ | $(8,964)$ | $(9,369)$ | $(11,525)$ | $(13,457)$ |
| Total Sales | \$448,405 | \$480,987 | \$517,594 | \$512,844 | \$571,352 | \$579,493 | \$635,204 | \$649,646 | \$692,489 |
|  |  |  |  |  |  |  |  |  |  |
| Segment Profit |  |  |  |  |  |  |  |  |  |
| SCEM | \$32,938 | \$32,600 | \$29,761 | \$34,556 | \$44,945 | \$41,091 | \$47,215 | \$48,851 | \$45,718 |
| MC | 62,137 | 64,915 | 71,691 | 70,566 | 78,132 | 78,399 | 94,203 | 98,618 | 100,107 |
| AMH | 22,809 | 33,266 | 34,321 | 32,095 | 42,093 | 40,503 | 45,304 | 46,690 | 46,926 |
| Total Segment Profit | \$117,884 | \$130,781 | \$135,773 | \$137,217 | \$165,170 | \$159,993 | \$186,722 | \$194,159 | \$192,751 |
|  |  |  |  |  |  |  |  |  |  |
| Segment Profit Margin |  |  |  |  |  |  |  |  |  |
| SCEM | 22.5\% | 21.7\% | 17.6\% | 20.7\% | 24.9\% | 23.3\% | 25.1\% | 24.9\% | 22.0\% |
| MC | 33.8\% | 33.5\% | 34.9\% | 34.1\% | 34.3\% | 34.7\% | 36.4\% | 37.0\% | 36.5\% |
| AMH | 18.0\% | 23.0\% | 22.6\% | 21.6\% | 24.4\% | 21.8\% | 22.9\% | 23.6\% | 20.9\% |

## Non-GAAP Segment Trend Data

| \$ in thousands | Q220 | Q320 | Q420 | Q121 | Q221 | Q321 | Q421 | Q122 | Q222 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales |  |  |  |  |  |  |  |  |  |
| SCEM | \$146,213 | \$150,480 | \$168,625 | \$166,541 | \$180,366 | \$176,380 | \$188,004 | \$196,421 | \$207,729 |
| MC | 183,758 | 193,451 | 205,626 | 207,099 | 227,521 | 225,877 | 258,866 | 266,637 | 274,133 |
| AMH | 126,434 | 144,370 | 151,741 | 148,541 | 172,502 | 186,200 | 197,703 | 198,113 | 224,084 |
| Inter-segment elimination | $(8,000)$ | $(7,404)$ | $(8,398)$ | $(9,337)$ | $(9,037)$ | $(8,964)$ | $(9,369)$ | $(11,525)$ | $(13,457)$ |
| Total Sales | \$448,405 | \$480,897 | \$517,594 | \$512,844 | \$571,352 | \$579,493 | \$635,204 | \$649,646 | \$692,489 |
|  |  |  |  |  |  |  |  |  |  |
| Adjusted Segment Profit |  |  |  |  |  |  |  |  |  |
| SCEM segment profit | \$32,938 | \$32,600 | \$29,761 | \$34,556 | \$44,945 | \$41,091 | \$47,215 | \$48,851 | \$45,718 |
| Integration costs | $(1,557)$ | - | - | - | - | - | - | - | - |
| Severance and restructuring costs | 455 | 277 | 155 | 47 | 51 | 69 | - | - | - |
| Charge for fair value write-up of acquired inventory sold | - | - | - | - | - | - | 428 | - | - |
| SCEM adjusted segment profit | \$31,836 | \$32,877 | \$29,916 | \$34,603 | \$44,996 | \$41,160 | \$47,643 | \$48,851 | \$45,718 |
|  |  |  |  |  |  |  |  |  |  |
| MC segment profit | \$62,137 | \$64,915 | \$71,691 | \$70,566 | \$78,132 | \$78,399 | \$94,203 | \$98,618 | \$100,107 |
| Severance and restructuring costs | 494 | 301 | 167 | 51 | 55 | 75 | - | - | - |
| Charge for fair value write-up of acquired inventory sold | - | - | - | - | - | - | - | - | - |
| MC adjusted segment profit | \$62,631 | \$65,216 | \$71,858 | \$70,617 | \$78,187 | \$78,474 | \$94,203 | \$98,618 | \$100,107 |
|  |  |  |  |  |  |  |  |  |  |
| AMH segment profit | \$22,809 | \$33,266 | \$34,321 | \$32,095 | \$42,093 | \$40,503 | \$45,304 | \$46,690 | \$46,929 |
| Severance and restructuring costs | 814 | 213 | 121 | 37 | 38 | 52 | - | - | - |
| Charge for fair value write-up of acquired inventory sold | - | 229 | - | - | - | - | - | - | - |
| AMH adjusted segment profit | \$23,623 | \$33,708 | \$34,442 | \$32,132 | \$42,131 | \$40,555 | \$45,304 | \$46,690 | \$46,929 |
|  |  |  |  |  |  |  |  |  |  |
| Adjusted Segment Profit Margin |  |  |  |  |  |  |  |  |  |
| SCEM | 21.8\% | 21.8\% | 17.7\% | 20.8\% | 24.9\% | 23.3\% | 25.3\% | 24.9\% | 22.0\% |
| MC | 34.1\% | 33.7\% | 34.9\% | 34.1\% | 34.4\% | 34.7\% | 36.4\% | 37.0\% | 36.5\% |
| AMH | 18.7\% | 23.3\% | 22.7\% | 21.6\% | 24.4\% | 21.8\% | 22.9\% | 23.6\% | 20.9\% |


[^0]:    1. Equals cash from operations less capital expenditures.
    2. See GAAP to non-GAAP reconciliation tables in the appendix of this presentation.
